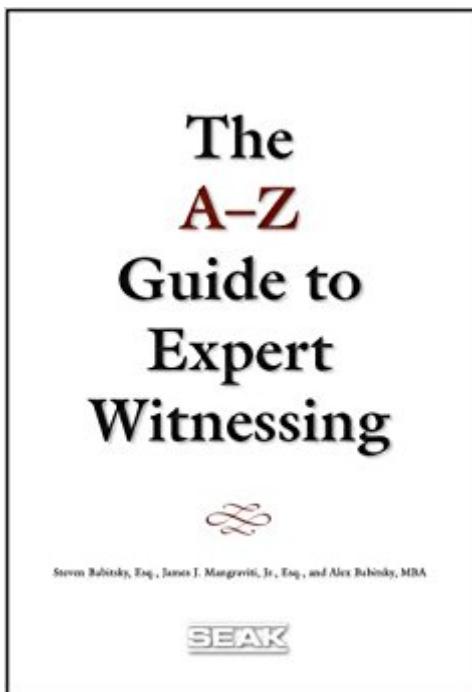


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A-Z Guide To Expert Witnessing



Synopsis

The A to Z Guide to Expert Witnessing is the comprehensive work on expert witnessing. The topics covered include civil procedure, evidence, qualifications, CV writing, forming and expressing opinions, report writing, testifying skills, marketing, fee setting, billing, collections, ethics, privileges, discovery, avoiding abuse and much more. It features 24 concisely written chapters, 26 appendices, hundreds of examples with easy to read summary head notes, priceless practice pointers and a detailed index.

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Steven Babitsky, Esq., is the President of SEAK, Inc. He was a personal injury trial attorney for twenty years and is the former managing partner of the firm Kistin, Babitsky, Latimer & Beitman. Mr. Babitsky is a prolific writer on expert witness issues and is the co-author of the texts *Cross-Examination: The Comprehensive Guide for Experts, Writing and Defending Your Expert Report: The Step-by-Step Guide with Models, How to Excel During Cross-Examination:*

Techniques for Experts That Work, The Comprehensive Forensic Services Manual: The Essential Resources for All Experts, 2004 National Guide To Expert Witness Fees and Billing Procedures and How to Excel During Depositions: Techniques for Experts That Work. Attorney Babitsky is the co-developer and trainer for the "Testifying Skills Workshop" seminar, the seminar leader for SEAK's Annual National Expert Witness Conference (now in its 16th year), and the scriptwriter for the videos "The Most Difficult Questions For Experts: With Answers," and "The Expert Deposition: How to Be an Effective and Ethical Expert," "Cross-Examination: How to Be an Effective and Ethical Expert Witness," and "Winning over the Jury: Techniques for Experts That Work." Mr. Babitsky has trained thousands of expert witnesses.

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Clear, concise, well written

There is no other single text like it. I encourage all of my students [all adult professionals] to buy and apply this text.

The book arrived in good condition and when it was supposed to. After giving the book a once over it appears to be what I expected. More to come

If you're getting into the expert witness world, this book will rapidly get you up to speed on the basics and prepare you for more advanced issues to come. Everything I've read from Mangraviti and Babitsky is highest quality, accurate and powerful. Also helpful for staff who support experts.

|TITLE| The A - Z Guide to Expert Witnessing|AUTHORS| Steven Babitsky, ESQ. James J. Mangraviti, JR., ESQ. Alex Babitsky, M.B.A.|REVIEWER| Josh Grossman, Colonel, U.S. Army Medical Corps, M.D., F.A.C.P.|Reviewer e-mail [...]||BOOK TYPE| Hard cover|ISBN| 1-892904-29-2|COPYRIGHT| 2006|PUBLISHER| SEAK INCORPORATED|

This is the book that I wish I had read prior to my providing years of medical, professional, expert testimony under oath at alleged medical malpractice matters including my deposition testimony and my testimony at trial. The authors wisely recommend that defense experts, "Calling cases as one sees

them even if the testimony of the expert is unfavorable to the attorney who retained the expert. Honesty and truthfulness are paramount."Experts are empowered to endorse, "I cannot help you because my position on the issues is completely at odds with your theories. I prefer not to get involved because the issues are not in my areas of expertise."Nothing is sacred! Nothing is omitted! "The expert should ask retaining counsel to arrange the break schedule at the beginning of the deposition."Experts are further empowered, under our Federal Rules of Civil Procedure to ask to be paid prior to the deposition." Medical professional experts will be empowered to learn that; "The law provides protection from unfettered admission at trial of all of the expert's skeletons in the closet." "Settled malpractice claim against expert not proper subject of cross-examination to show he made mistakes in the past." Medical professional experts will be relieved to read, "Failure to obtain Board Certification not admissible where expert was defendant in the case," However the authors wisely caution that the court may well have arrived at a different result had the expert not been the defendant in this matter. I breathed my sigh-of-relief on reading, "There are limits to what experts can be asked on cross-examination." Truly a must read text for any and all designated Allied Healthcare Provider Professional medical experts prior to medical record review and prior to deposition testimony and prior to trial testimony.|TITLE| The A - Z Guide to Expert

Witnessing|AUTHORS|ÃƒÂ Ã Steven Babitsky, ESQ.ÃƒÂ Ã James J. Mangraviti, JR., ESQ.ÃƒÂ Ã Alex Babitsky, M.B.A.|REVIEWER|ÃƒÂ Ã Josh Grossman, Colonel , U.S. Army Medical Corps, M.D., F.A.C.PÃƒÂ Ã Reviewer e-mail [...]ÃƒÂ Ã Doctor Josh |BOOK TYPE| Hard cover|ISBN| 1-892904-29-2|COPYRIGHT| 2006|PUBLISHER|ÃƒÂ Ã SEAK INCORPORATEDÃƒÂ Ã P0 BOX 729ÃƒÂ Ã Falmouth, MA 02541ÃƒÂ Ã Phone: 508-457-1111|PAGES| 626ÃƒÂ Ã This is the book that I wish I had read prior to my providing years of medical, professional, expert testimony under oath at alleged medical malpractice matters including my deposition testimony and my testimony at trial.The authors wisely recommend that defense experts, "Calling cases as one sees them even if the testimony of the expert is unfavorable to the attorney who retained the expert. Honesty and truthfulness are paramount."Experts are empowered to endorse, "I cannot help you because my position on the issues is completely at odds with your theories. I prefer not to get involved because the issues are not in my areas of expertise."Nothing is sacred! Nothing is omitted! "The expert should ask retaining counsel to arrange the break schedule at the beginning of the deposition."Experts are further empowered, under our Federal Rules of Civil Procedure to ask to be paid prior to the deposition." Medical professional experts will be empowered to learn that; "The law provides protection from unfettered admission at trial of all of the expert's skeletons in the closet." "Settled malpractice claim against

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